



BNI Member Rate Yourself Sheet

Name: _____ Date: _____

Use the three criteria given to rate your level of performance in the following areas.

- Attendance at meetings** Excellent Average Needs Improvement
- Finding a substitute** Excellent Average Needs Improvement
- Being at meeting prior to 7am (or start time)** Excellent Average Needs Improvement
- Follow up on referrals** Excellent Average Needs Improvement
- Inviting visitors** Excellent Average Needs Improvement
- 60-second presentation** Excellent Average Needs Improvement
- 10-minute presentation** Excellent Average Needs Improvement
- Giving inside referrals** Excellent Average Needs Improvement
- Giving outside referrals** Excellent Average Needs Improvement
- Having one-on-ones** Excellent Average Needs Improvement
- Giving testimonials** Excellent Average Needs Improvement
- Volunteering** Excellent Average Needs Improvement

In what two areas do I excel the most?

In what two areas do I need the most improvement?
